

# FAQ's

(Aka frequent thoughts in your head when you're thinking about buying or selling)

## I don't trust Realtors, they're slimy

Some are. The one I worked with sure as heck was. But with 22 years under my belt, it's my mission to transform the industry and make it approachable for everyone, especially women going through major life transitions.

## I don't know where I want to live.

Great! [Download the San Diego neighborhood video tour to see all your gorgeous coastal options.](#) You'll see neighborhoods, places to visit, coffee shops, restaurants, and way more.

## How do I even start the process?

You chat with me. I'll give you an outline for what to do at the 60 day, 30 day, and 14 day before marks. Then another outline for moving day and post close. Long story short, this process will be so transparent.

## My kids will miss their childhood home.

Have the convo. Chances are, they'll be fine. It's our grief that holds us back.

## So much can go wrong.

I can hand you a massive list of everything that's gone wrong in my 22 years and guess what? We always solve it. From \$50,000 surprise repairs to a murder suicide with my client's tenant— this woman has seen it all.

### **I have nobody there. My people are here.**

It will take about 90 days to settle into your new home and life. But community events, social hours, clubs, pickleball pickup games, and adult soccer leagues are all great ways to make new friends.

### **What if it doesn't work out for me?**

But what if it does? Plus, you can always go back. Rent your new home out and use it for mini-vacations whenever you need some sunshine.

### **People will think I'm having a crazy mid-life crisis.**

Let them. These haters are jealous of your courage to try again. Listen to your gut. Once you transform these same people will be itching for you to give them the scoop on how you did it.

### **This is too much work**

1 hour or less per day. For the house that complements your dream life. Worth it? I think yes.

### **I'm already confused.**

I have those complexities handled. Checklists. Daily texts. 2-3 calls a week. Videos to answer questions. I'm not a regular Realtor, I'm a *support you through it all* Realtor.

### **It's too expensive.**

Your new home in San Diego will be comparable to your home in the Bay Area. Rates ARE higher, but not as high as they have been or will be. Unfortunately, we can't change that. But let's talk to the lender and not the media hype to get the real story about what a move would cost for you

### **I'm too old.**

Fine. Then be too old with a glorious tan and an iced coffee on the beach.

### **I'm sacrificing a lot.**

But you're sacrificing your long-term happiness by staying. This is tough love Tiffany telling you a short-term sacrifice is always worth it in the end.

### **What if I sell before I have a place to move into?**

Negotiate time to stay in your current home until you find a new home. People do it all of the time. You can always 'rent back' to save yourself 2 moves.

### **I'm embarrassed. I have no idea what to do in this process.**

Of not knowing? I have 22 years of real estate experience under my belt. I don't expect you to roll in with all the real estate jargon running off your tongue like a spelling bee champ. I'm your lighthouse. I'm here for you. And I'll never shame you or push you simply because you *don't know*.

### **I have credit issues.**

I did too! Budget 6 months pre-move and we can help you utilize credit companies that can improve your credit score.

### **I have too much stuff.**

Donate! It's a new house, new you. You don't need all that stuff weighing you down. You can also pack and store it, have a yard sale, or repurpose it. Point is, you have options.

### **I won't feel settled in.**

You'll find your groove. It takes about 90 days to settle in and I have full faith that a superwoman who's been through what you've been through can rock this transformation.

### **It takes too long.**

40 days is quick. 60-90 days is typical. 6 months is the max. Is that worth it for a totally new life with sunshine and joy?

### **The loan process is too hard.**

2008 was a mess. It's tedious. It's not hard. You're organized. You can fill out some paperwork. You can do this. And even if you're chaotic with papers like me, you can still do this annoying task. It'll be worth it in the end.

### **I can't leave my family.**

I get it. This is tough. Especially when they're guiltting you to stay, making you doubt your decision to start fresh. But you know what's right for you. Sure, there will be a grieving process, but a happier you means a happier everyone around you.

### **My kids are still in school.**

Your kids might be up for the adventure. My kids were in 6th, 8th, 10th, and 12th grade when I relocated from Pleasanton to Del Mar. I also had a pup and 2 cats. We moved the whole gang.

### **Realtors don't respond.**

Fire them lol. We have text support from 6 am - 6 pm daily with a 1-hour response time. We make 2 calls a week. We send emails daily. We communicate a lot. This is the new era of buying and selling.

### **What if I pick the wrong house?**

You get a 15-day honeymoon period to feel it out. Use this first date wisely to see if you wanna run or commit.

### **My new house will have too many problems.**

You get a 1-year home warranty to cover everything for a low service call. You'll also get a list of trusted service providers if something goes wrong.

### **Will the house be safe?**

It'll be rekeyed. We'll scout the neighborhood for safety. You can install a Ring or alarm system if you'd like too.

### **I'm so overwhelmed.**

I got you. [Sign up here](#) and I'll only send you homes that fit your criteria so that you can have a look.

### **I don't know what I can afford.**

No worries! We'll budget together, talk about what the lender will say, and run through it.

### **How do I know a Realtor is right for me?**

Tell them your goals. Can they give you a tangible plan that sits well? Do they listen? Do you feel comfortable with them? Trust your gut and don't be afraid to walk away if they give you that hairs standing up feeling.

### **I'm just looking.**

Great! [Sign up for notifications here](#) so if your dream house happens to hit the market you can get first dibs.

### **I don't want to travel to look at houses.**

With permission and good faith AND a very clear understanding of what you want and don't want— I can video homes for you. I don't love this arranged marriage kind of approach (so freakin' risky) but we can make this happen under certain circumstances.